Exploring the Motivation to CHANGE

Do I pause and notice my reaction to this person and situation? •••Or am I letting my emotions get the best of me?

Do I recognize small steps as progress and acknowledge that change is hard? •••Or am I expecting a big change or full resolution right away?

Do I think about this person's thoughts and feelings?

···Or am I just focusing on his/her behavior?

Do I explore the other persons thoughts and exchange ideas about what to do next? •••Or am I stuck in my own ideas?

Do I listen and genuinely try to understand the person?

···Or am I just waiting for a chance to restate my position?

Do I listen more than I talk?

···Or am I talking more than I listen?

Do I keep myself sensitive and open to this persons issues

· · · Or am I talking about what I think the problem is?

Do I reassure this person that ambivalence to change is normal?

···Or am I telling him/her to take action and push ahead for a solution?



